



Three words to remember when working with people's motivation and productivity:

autonomy

competence

relatedness to others



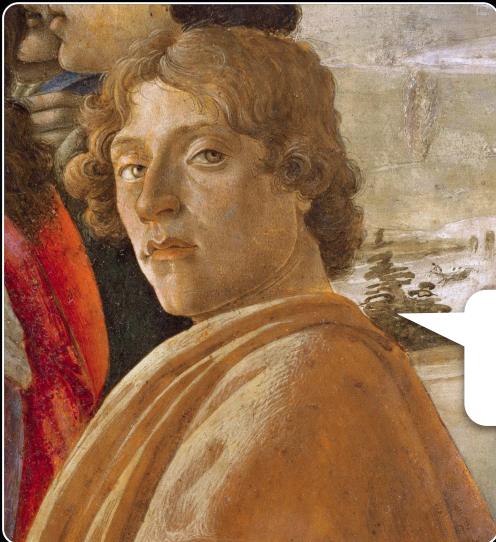
Three words to remember when working with people's motivation and productivity:

autonomy

competence

relatedness to others

It's not three words, it's five



Sandro Botticelli – Self-portrait

We are experts in how people are functioning



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Improving productivity
is **crucial** for business

Developer productivity
is so hard to measure



*Auguste Rodin
– The Thinker*

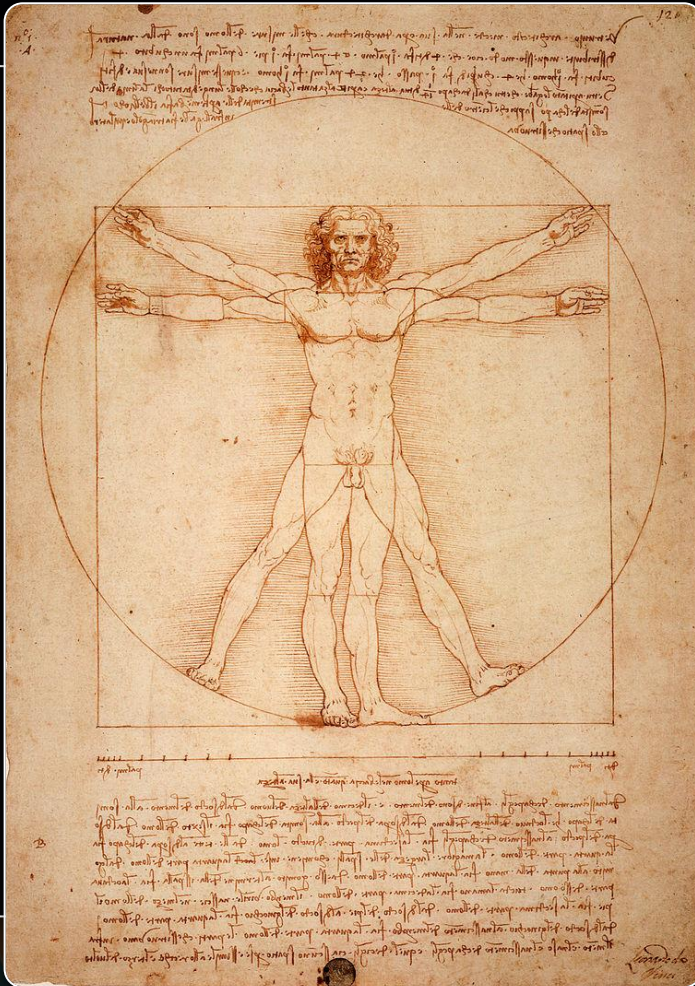
The idea of a developer
as a **human being**
is often missing

Pablo Picasso – Accordionist



Can you see me?
I'm still here

Productive humans
are **motivated** humans



What **drives** human **motivation**?

Leonardo da Vinci – The Vitruvian Man

Our plan for today

Theory

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Takeaway

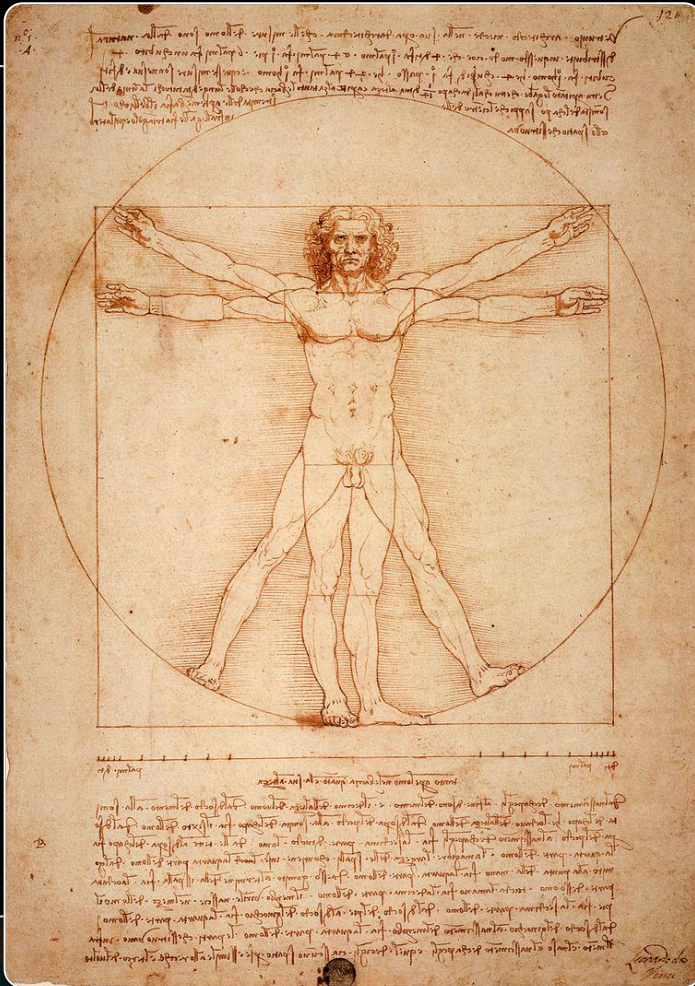
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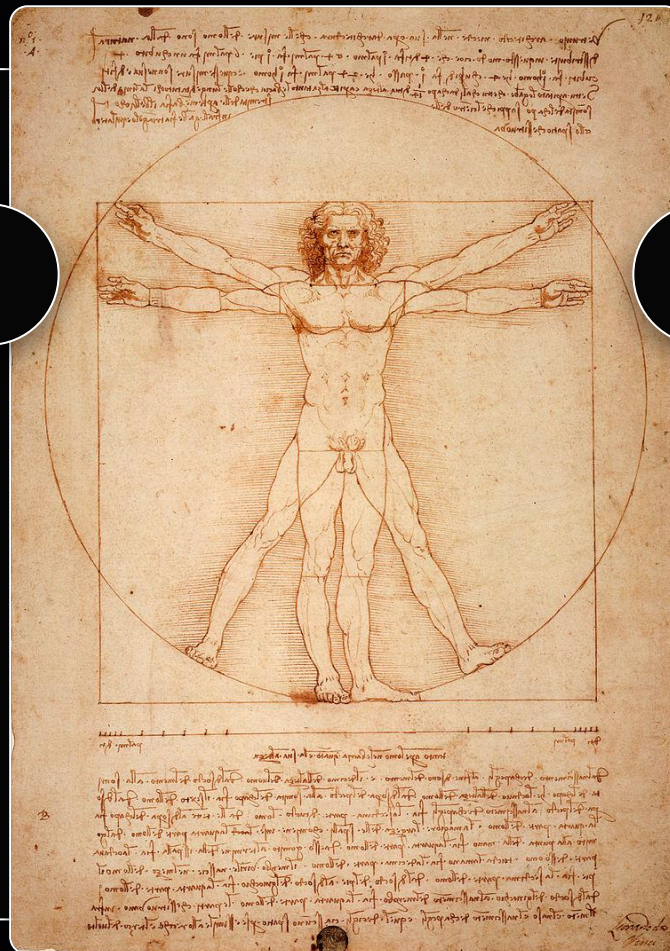
Takeaway



Why people
do what they do?

Leonardo da Vinci – The Vitruvian Man

Extrinsic motivation



Intrinsic motivation

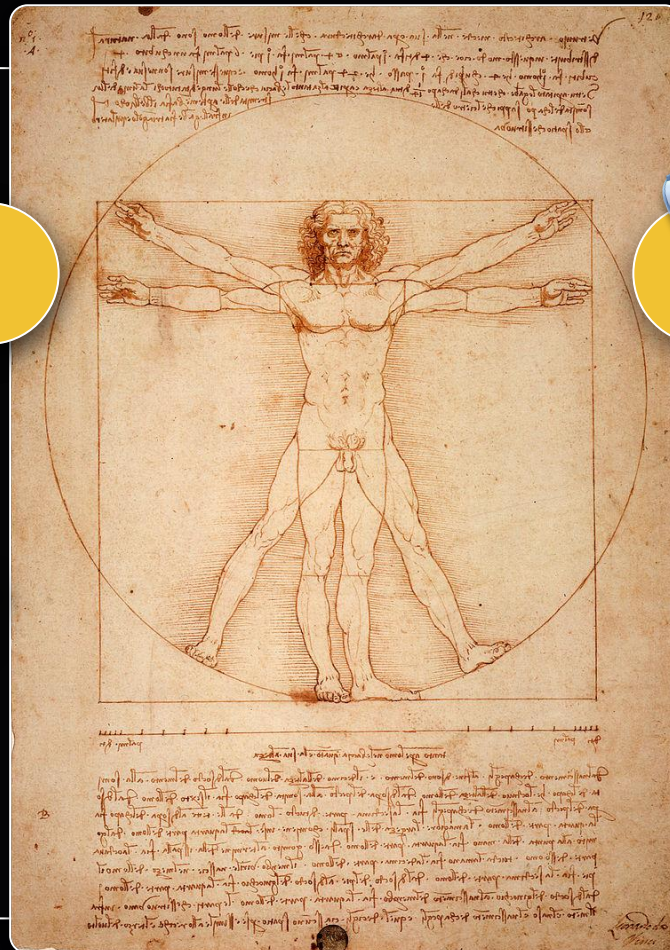
Leonardo da Vinci – The Vitruvian Man



Extrinsic motivation



Intrinsic motivation



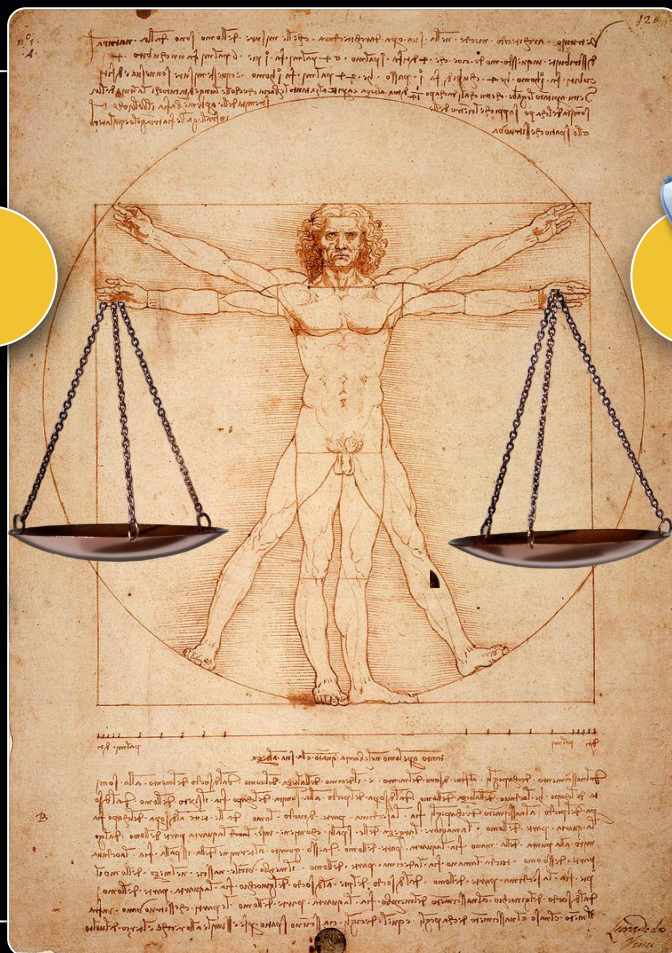
Leonardo da Vinci – The Vitruvian Man



Extrinsic motivation



Intrinsic motivation



Leonardo da Vinci – The Vitruvian Man

Intrinsic motivation

3 basic
psychological
needs

Deci, Ryan, 1985

1

autonomy

2

competence

3

relatedness to others

Intrinsic motivation

It is an axiom – all people have basic psychological needs

3 basic
psychological
needs

Deci, Ryan, 1985

1

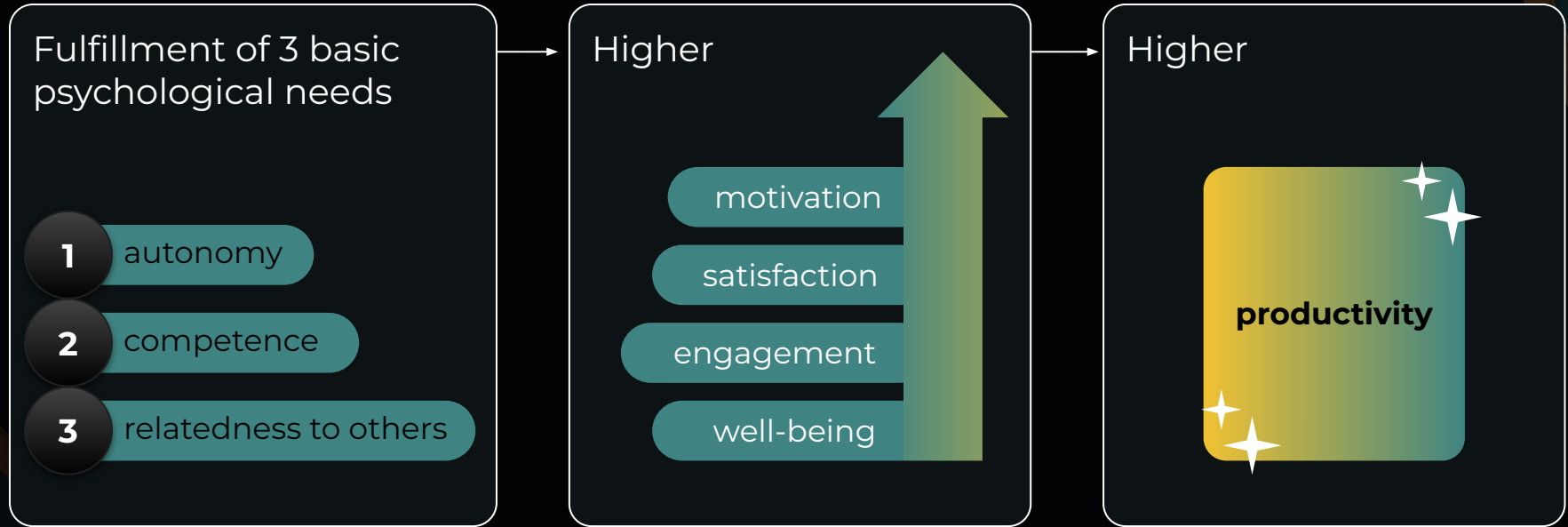
autonomy

2

competence

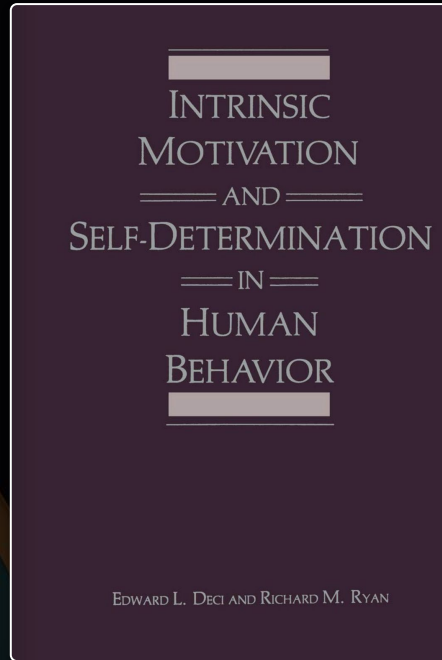
3

relatedness to others



Self-Determination Theory (SDT)

1985



Edward L. Deci
Richard M. Ryan

Self-Determination Theory (SDT)

1 autonomy

feeling of volition and choice in actions,
feeling that you are an agent of your own behaviour, freedom to experiment

? Do you feel you can be yourself at work?

? Do you feel that your job tasks are in line with what you really want to do?

? Do you feel free to do your job the way you think it could best be done?

Self-Determination Theory (SDT)

2**competence**

feeling that you are effective,
able to achieve goals, develop and demonstrate your knowledge and skills

?

Do you feel that you have the skills and resources needed
to perform your job effectively?

?

Do you feel that you are able to apply your knowledge and skills
to make meaningful contributions?

?

Do you feel that your job tasks and responsibilities
align with your skills and strengths?

Self-Determination Theory (SDT)

3 relatedness to others

feeling that you are included, seen, needed, appreciated and supported

? Do you feel supported and valued by your colleagues and manager?

? Do you feel like you belong to your team / organization?

? Do you receive feedback or recognition that you are doing a good job?

Which one is
the most important
for boosting
productivity?

1

autonomy

2

competence

3

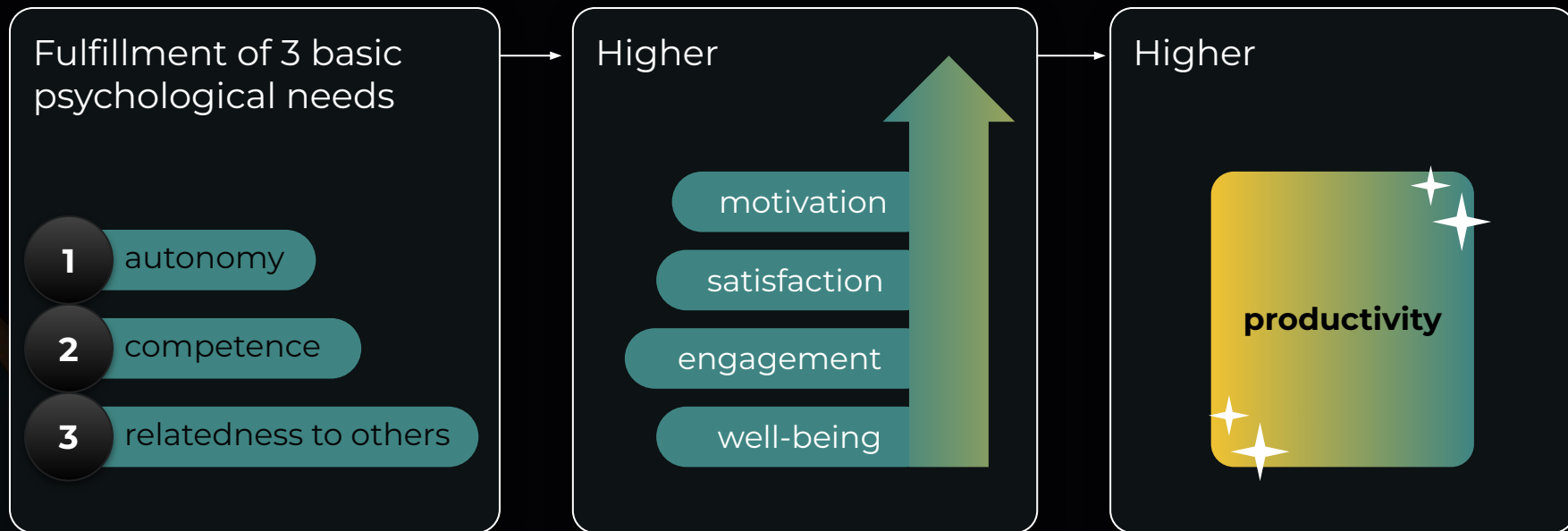
relatedness to others

Remember your answer, we'll get back to it later

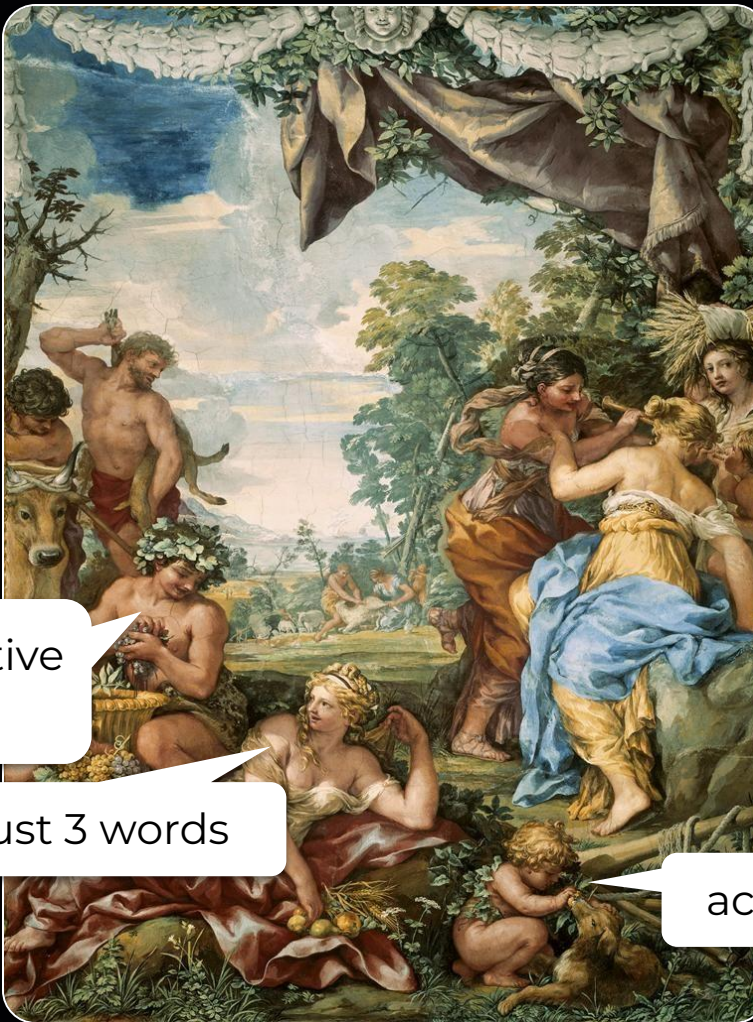
Self-Determination Theory (SDT)

Deci, Ryan, 1985

It is an axiom – all people have basic psychological needs



*Pietro da Cortona
– The Golden Age*



how are you so productive
all the time?

it is just 3 words

actually 5

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Takeaway

“What Predicts Software Developers’ Productivity?”

Murphy-Hill et al., 2021

What Predicts Software Developers’ Productivity?

Emerson Murphy-Hill, Ciera Jaspan, Caitlin Sadowski, David Shepherd, Michael Phillips, Collin Winter, Andrea Knight, Edward Smith and Matthew Jorde

Abstract—Organizations have a variety of options to help their software developers become their most productive selves, from modifying office layouts, to investing in better tools, to cleaning up the source code. But which options will have the biggest impact? Drawing from the literature in software engineering and industrial/organizational psychology to identify factors that correlate with productivity, we designed a survey that asked 622 developers across 3 companies about these productivity factors and about self-rated productivity. Our results suggest that the factors that most strongly correlate with self-rated productivity were non-technical factors, such as job enthusiasm, peer support for new ideas, and receiving useful feedback about job performance. Compared to other knowledge workers, our results also suggest that software developers’ self-rated productivity is more strongly related to task variety and ability to work remotely.

Index Terms—Productivity factors, software engineers, knowledge workers

1 Introduction

Improving productivity of software developers is important. By definition, developers who have completed their tasks can spend their freed-up time on other useful tasks, such as implementing new features or on new verification and validation activities. But what causes developers to be more productive?

Organizations such as ours demand empirical guidance on which factors to try to manipulate in order to best improve productivity. For example, should an individual developer (1a) spend time seeking out the best tools and practices, or (1b) shut down email notifications during the day?

generalize and do not generalize, we adapted and deployed the survey at two other companies in different industries. To answer the third question, which helps explain what differentiates software developers from other groups, we adapted and deployed the survey with non-developer knowledge workers, and compared the results to that of software developers.

Our results suggest that the factors that strongly correlate with self-rated productivity across the companies we studied were job enthusiasm, peer support for new ideas, and receiving useful feedback about job performance. Compared to other knowledge workers, our results also suggest that software de-



<https://ieeexplore.ieee.org/abstract/document/8643844>

“What Predicts Software Developers’ Productivity?”

Murphy-Hill et al., 2021

“Our results suggest that the factors that most strongly correlate with self-rated productivity were non-technical factors, such as job enthusiasm, peer support for new ideas, and receiving useful feedback about job performance.”

“What Predicts Software Developers’ Productivity?”

Murphy-Hill et al., 2021



We assume, that

job enthusiasm

1

autonomy

2

competence

useful feedback about job performance

2

competence

3

relatedness to others

peer support for new ideas

1

autonomy

2

competence

3

relatedness to others

Which social and technical factors impact job satisfaction and perceived productivity?

Storey *et al.*, 2021

Towards a Theory of Software Developer Job Satisfaction and Perceived Productivity

Margaret-Anne Storey, *Member, IEEE*, Thomas Zimmermann, *Member, IEEE*,
Christian Bird, *Member, IEEE*, Jacek Czerwonka, *Member, IEEE*, Brendan Murphy, *Member, IEEE*,
Eirini Kalliamvakou, *Member, IEEE*

Abstract—Developer satisfaction and work productivity are important considerations for software companies. Enhanced developer satisfaction may improve the attraction, retention and health of employees, while higher productivity should reduce costs and increase customer satisfaction through faster software improvements. Many researchers and companies assume that perceived productivity and job satisfaction are related and may be used as proxies for one another, but these claims are a current topic of debate. There are also many social and technical factors that may impact satisfaction and productivity, but which factors have the most impact is not clear, especially for specific development contexts. Through our research, we developed a theory articulating a bi-directional relationship between software developer job satisfaction and perceived productivity, and identified what additional social and technical factors, challenges and work context variables influence this relationship. The constructs and relationships in our theory were derived in part from related literature in software engineering and knowledge work, and we validated and extended these concepts through a rigorously designed survey instrument. We instantiate our theory with a large software company which suggests a number of propositions about the

constructs such as satisfaction, happiness, and motivation [9], [10]. Combined, this work enhances our understanding by indicating the things that could contribute to developers feeling satisfied or feeling productive. However, we lack an understanding of the *relationship* between these elements and how it could improve software engineering outcomes.

The research we present in this paper aims to understand and explain the relationship between job satisfaction and perceived productivity for software engineers. Our investigation was informed by seminal work in organizational psychology by Judge *et al.*, where job satisfaction is widely accepted to be positively correlated with work performance [10]. We build on this work to investigate which factors influence the relationship between developer satisfaction and perceived productivity in software engineering.



<https://ieeexplore.ieee.org/abstract/document/8851296>

Which social and technical factors impact job satisfaction and perceived productivity?

Storey et al., 2021

Top factors of perceived productivity are:

a good manager

feeling productive

being fairly rewarded

having a positive team culture

Which social and technical factors impact job satisfaction and perceived productivity?

Storey et al., 2021

Top factors of perceived productivity are:

We assume, that



a good manager

1

autonomy

2

competence

3

relatedness to others

feeling productive

1

autonomy

2

competence

being fairly rewarded

extrinsic motivation

1

autonomy

2

competence

having a positive team culture

1

autonomy

3

relatedness to others

Let's look
at **developer productivity**
more **holistically**

SPACE framework

Forsgren et al., 2021



The **SPACE** of Developer Productivity

**THERE'S MORE
TO IT THAN
YOU THINK.**

NICOLE FORSGREN, [Github](#)
MARGARET-ANNE STOREY,
[University Of Victoria](#)
CHANDRA MADDILA,
THOMAS ZIMMERMANN,
BRIAN HOUCK, AND
JENNA BUTLER,
[Microsoft Research](#)

Developer productivity is complex and nuanced, with important implications for software development teams. A clear understanding of defining, measuring, and predicting developer productivity could provide organizations, managers, and developers with the ability to make higher-quality software—and make it more efficiently.

Developer productivity has been studied extensively. Unfortunately, after decades of research and practical



<https://dl.acm.org/doi/abs/10.1145/3454122.3454124>

SPACE framework

Forsgren et al., 2021

Satisfaction & Well-being

Performance

Activity

Communication & collaboration

Efficiency & flow

SPACE framework & SDT



atisfaction & Well-being

– how fulfilled, happy, and healthy one is

1

autonomy

I am satisfied with the autonomy I have at work

2

competence

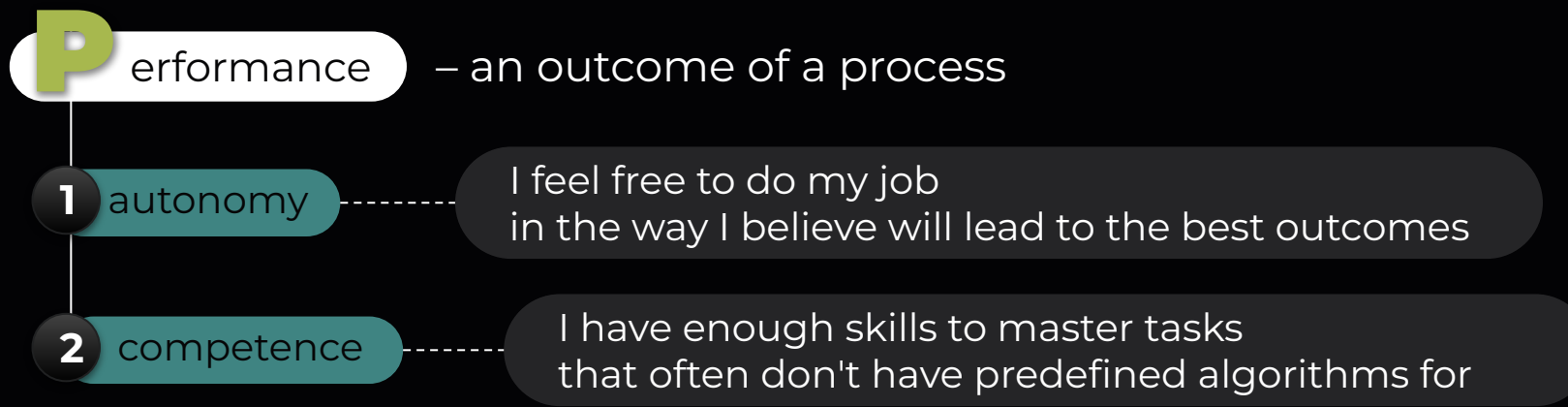
I am satisfied with how much my tasks and responsibilities are aligned with my skills

3

relatedness to others

I am happy to be a part of my team

SPACE framework & SDT



SPACE framework & SDT

A

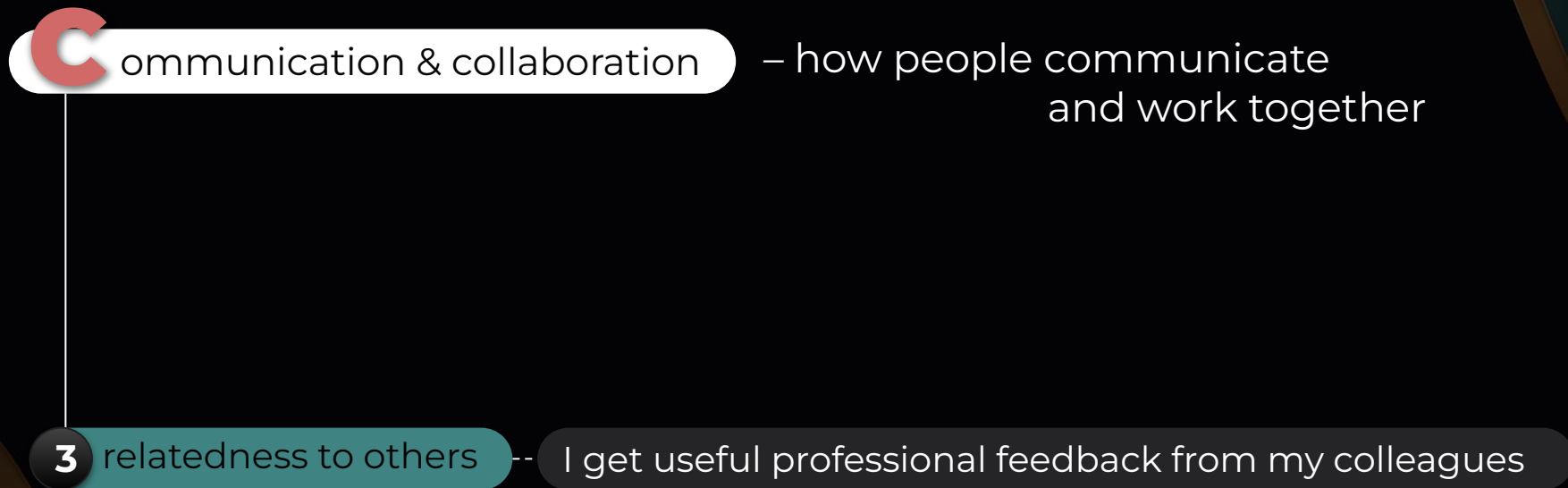
ctivity

– the number of actions or outputs
(data from logs and systems)

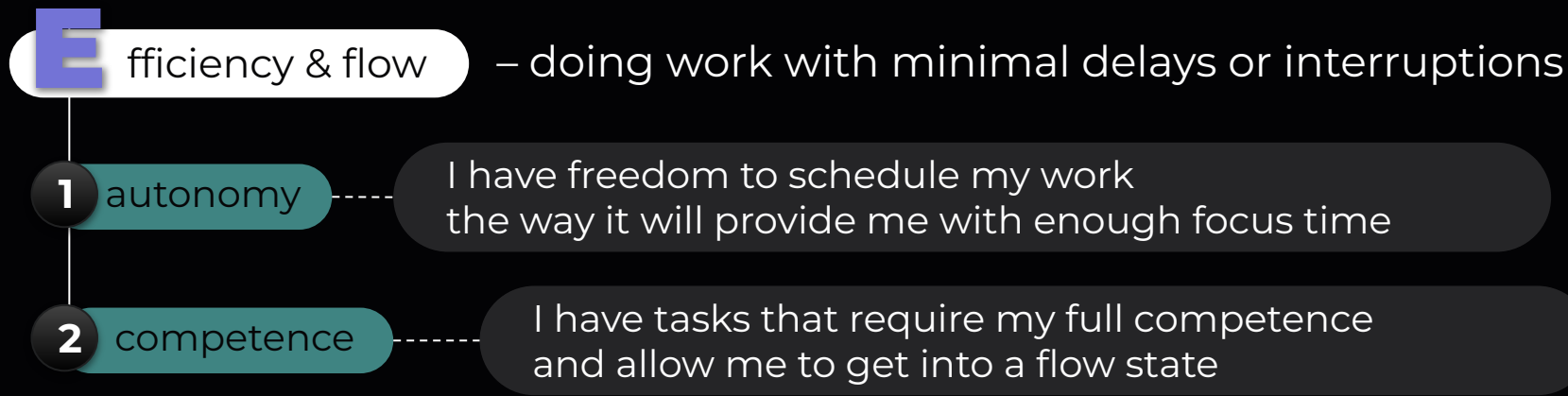


*Lucas Cranach the Elder –
Adam and Eve*

SPACE framework & SDT

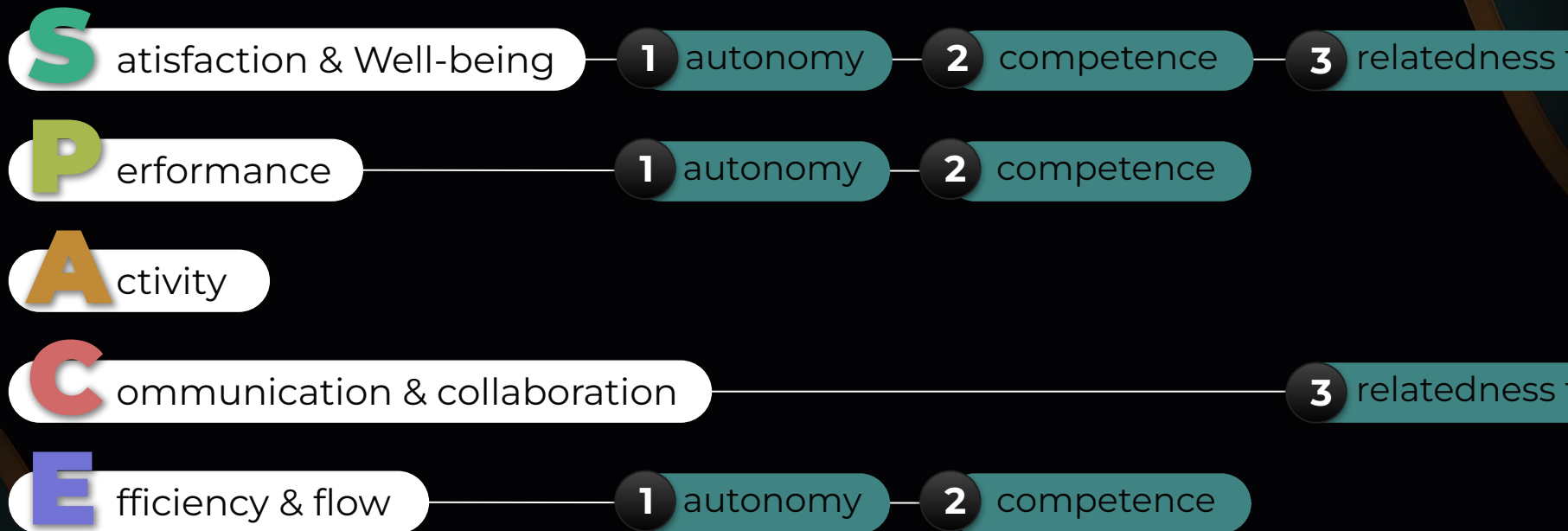


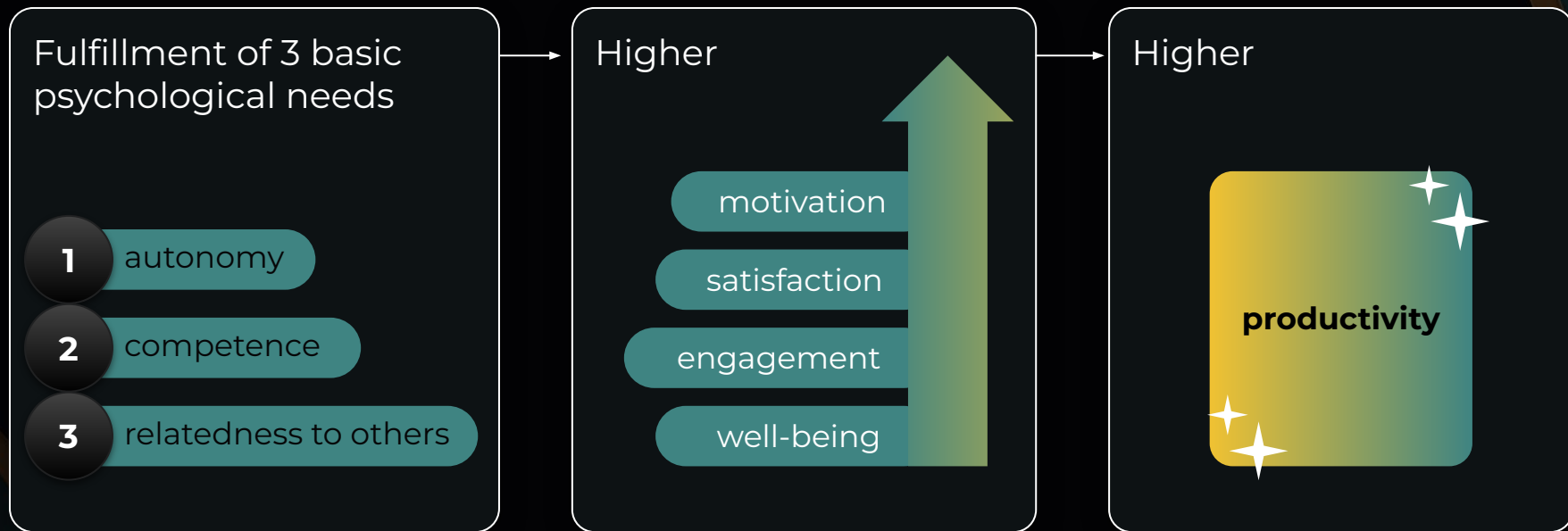
SPACE framework & SDT



SPACE framework & SDT

We assume that





Our plan for today

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Takeaway

“Toward Effective AI Support for Developers”

Khemka, Houck, 2024



Toward Effective AI Support for Developers

A SURVEY OF DESIRES AND CONCERNS

MANSI KHEMKA AND BRIAN HOUCK

Years of software engineering and product development have taught us that the best way to build products that delight customers is to talk to customers. Talking to actual customers provides important insights into their challenges, and their loves. This leads to innovative and creative ways of solving problems (without creating new ones) and guards against ruining workflows the customers are already delighted with.



<https://dl.acm.org/doi/abs/10.1145/3675416>

“Toward Effective AI Support for Developers”

Khemka, Houck, 2024

Developers want AI to assist them with:

generating tests

44%

analyzing code

42%

writing documentation

37%



Sano di Pietro – Scenes from the Life of Saint Jerome, fragment

Developer Ecosystem Survey

DX Research & Survey Teams at JetBrains



Developer Ecosystem

Highlights ▼

The State of Developer Ecosystem 2023

This report is the culmination of insights gathered from 26,348 developers from all around the globe. The world of developers is



<https://www.jetbrains.com/lp/devecosystem-2023/>

Developer Ecosystem Survey

DX Research & Survey Teams at JetBrains

would delegate /
would do by myself

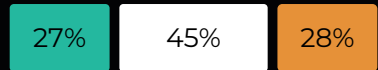
enjoyable / neither
/ unpleasant

time-consuming

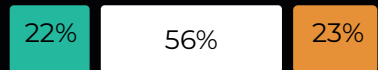
writing code comments /
documentation



writing tests



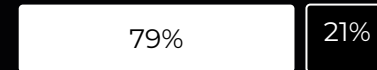
searching for code
fragments inside the codebase



understanding code



writing code



Develop
features and tools so that
they **enhance** developers' senses of

autonomy

competence

relatedness to others

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Takeaway

How likely your decisions will **increase or decrease** developers'...



feeling autonomous



feeling competent



feeling related

Which one is
the most important
for boosting
productivity?

1

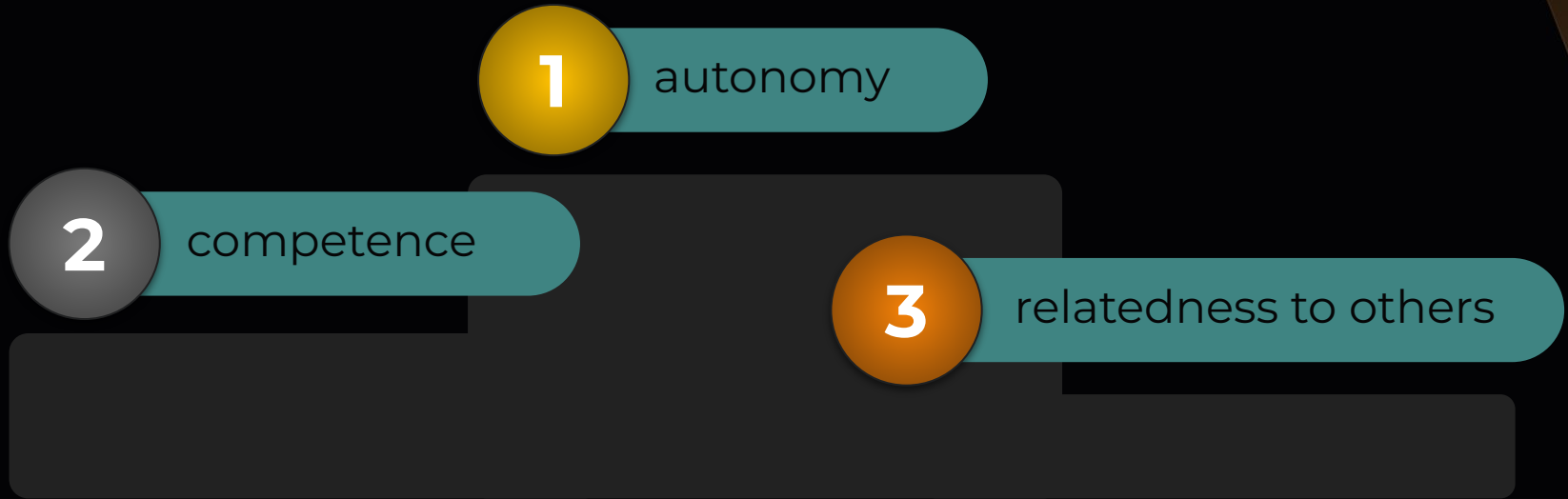
autonomy

2

competence

3

relatedness to others

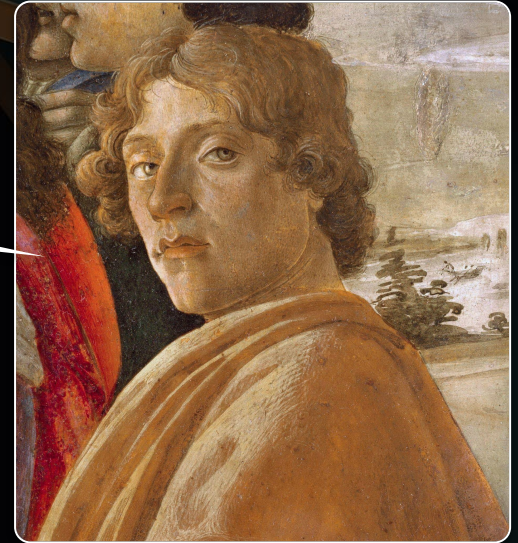


According to the research, fulfillment of the **need for autonomy** has the greatest impact on productivity

Be an **autonomy supportive** manager

- ✓ Acknowledge the employees' perspectives
- ✓ Offer choices, where possible
(or make it at least look like choices)
- ✓ Provide meaningful feedback
- ✓ Encourage initiative
- ✓ **Talk to your developers**

**But we are doing business here,
it's not a fantasy**



Sandro Botticelli – Self-portrait

**But we are doing business here,
it's not a fantasy**

But still we can balance tasks and decisions
that hinder a sense of

autonomy

competence

relatedness to others

with those that booster them.

*Pablo Picasso –
Acrobat on a Ball*

it is just 3 words

(and balance)

how is your team
so productive?



Yanina Ledovaya & Olga Lvova



We invite you to be a part of our **research on DPE** problems, pain points, and solutions in the industry.

Sign up for an interview or survey.

<https://surveys.jetbrains.com/s3/jetbrains-dp-conference-2024>